Exhibit O

399 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division SONY MUSIC ENTERTAINMENT, et al.,: Plaintiffs, : Case No. 1:18-cv-950 -vs-COX COMMUNICATIONS, INC., et al.,: Defendants. VOLUME 3 (A.M. Portion) TRIAL TRANSCRIPT December 4, 2019 Before: Liam O'Grady, USDC Judge And a Jury

- 1 Q. And did you come to any conclusions about the Audible
- 2 Magic system? Just a yes or no question.
- 3 A. Yes, yes.
- 4 Q. And are you prepared to discuss those today?
- 5 A. I am.
- 6 Q. Thank you.
- 7 And did you come to conclusions with respect to the
- 8 | overall MarkMonitor system?
- 9 A. Yes, I did.
- 10 Q. And are you prepared to discuss those today?
- 11 A. Yes, I am.
- 12 Q. At a high level, what was your conclusions about the
- 13 MarkMonitor system, including the Audible Magic system used as
- 14 part of it?
- 15 A. Based on the evidence I've reviewed and examined, it's my
- 16 opinion that that system both accurately detects acts of
- 17 | copying and distribution on the internet on these peer-to-peer
- 18 systems, and it also provides and produces accurate notices
- 19 that can be sent to an ISP like Cox to notify them of that
- 20 activity.
- 21 Q. Thank you.
- Ms. Frederiksen-Cross, were you in the courtroom on
- 23 | Monday for the parties' opening statements?
- 24 A. I was, Counsel.
- 25 Q. And did you hear Cox's counsel argue that, in very stark

- 1 Q. So, Ms. Frederiksen-Cross, could these networks function
- 2 | without hash values being reliable?
- 3 A. No.
- 4 Q. And before we had that sidebar, what, what happens with
- 5 respect to the user that's downloading or distributing if
- 6 | their internet access is taken away?
- 7 A. Then they can't download and distribute.
- 8 Q. Let's, let's shift gears for a moment and -- or actually
- 9 | not for a moment. Let's shift gears and talk about your
- 10 review of the MarkMonitor system, okay?
- 11 A. Okay.
- 12 Q. So you said MarkMonitor's role was to detect infringement
- 13 of -- and report it to Cox, correct?
- 14 A. That's correct. Cox and other subscribers, but -- or
- other ISPs, but in this case, Cox is the focus.
- Q. Okay. And at a high level, would you describe what your
- 17 review of the MarkMonitor system consisted of?
- 18 A. Sure. I reviewed the MarkMonitor source code. I
- 19 reviewed evidence produced by the MarkMonitor system. I
- 20 reviewed sound recordings that corresponded to the hashes of
- 21 infringing content. I reviewed samples of the notices that
- 22 MarkMonitor sent out and records about how many notices it had
- 23 | sent out, and I also reviewed records that provided -- that
- were drawn from MarkMonitor's records that provided
- 25 information about both the songs and the Audible Magic

- 1 verification associated with those songs, so song files and
- 2 Audible Magic verifications.
- 3 Q. And you -- did you speak with anybody at MarkMonitor?
- 4 A. I did have the opportunity, as I mentioned, to discuss
- 5 the operation of the MarkMonitor system with two MarkMonitor
- 6 employees, and I also had the opportunity to read their
- 7 depositions and/or declarations and some of the other
- 8 information that was made available to me about the system.
- 9 Q. Okay. Let's jump in in more detail to that MarkMonitor
- 10 | system. What, what are the components of that system?
- 11 A. If we could go to the next slide, I have the three
- 12 principal components listed.
- 13 Q. Okay. What's the first component?
- 14 A. The verification module.
- 15 Q. And what is that?
- 16 A. The verification module is used to identify -- or to
- 17 | create a database of known infringing works, and so there's
- 18 | really two parts to that. One is downloading works, and then
- 19 | the other is confirming their content, so you know that a
- 20 particular hash is associated with a file that is known to
- 21 | contain some of plaintiffs' -- you know, either one of
- 22 | plaintiffs' files or in some cases multiples of plaintiff's
- 23 files.
- 24 Q. Sure. So you mentioned downloading the file. Where is
- 25 | it downloaded from?

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537
 1
     ours with them this morning. This is a live demonstration.
 2
               THE COURT: That's what I said. I assume you shared
 3
     with them --
 4
               MR. ZEBRAK: Yes, sir.
 5
               THE COURT: Okay. I mumble also, so I apologize.
 6
               MR. ZEBRAK: No, that's my fault.
 7
               THE COURT: So let's do that. Before we resume,
 8
     let's -- you know, if you need to eat the ham sandwich out on
 9
     the courthouse steps, then let's get that done so that we can
10
     come back at 5 minutes to two.
11
               Mr. Buchanan, if you want to address that -- the
12
     issue you raised this morning, we can do that right away when
13
     we come back as well. Okav?
14
               MR. OPPENHEIM: Thank you.
15
               THE COURT: All right. We're in recess.
16
               NOTE: At this point, the December 4, 2019, morning
17
     portion of the case is concluded.
18
                     CERTIFICATE OF COURT REPORTERS
19
20
               We certify that the foregoing is a true and
          accurate transcription of our stenographic notes.
2.1
22
                            /s/ Norman B. Linnell
                         Norman B. Linnell, RPR, CM, VCE, FCRR
23
24
                           /s/ Anneliese J. Thomson
                         Anneliese J. Thomson, RDR, CRR
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2126 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division SONY MUSIC ENTERTAINMENT, et al.,: Plaintiffs, : Case No. 1:18-cv-950 -vs-COX COMMUNICATIONS, INC., et al.,: Defendants. VOLUME 9 (P.M. Portion) TRIAL TRANSCRIPT December 12, 2019 Before: Liam O'Grady, USDC Judge And a Jury

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1 | in a BitTorrent network?
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- 2 A. That particular step is identical. Now, it's only
- 3 downloading one piece. Right. So a real BitTorrent client,
- 4 obviously probably interested in the whole file. But the step
- 5 of downloading a piece and verifying would be exactly as a
- 6 BitTorrent client would do it.
- 7 | Q. And did you prepare a slide about the fourth step in this
- 8 process?
- 9 A. I did, yes.
- 10 Q. What happens in the fourth step?
- 11 A. Okay. So at this point -- and there's an important --
- sort of deduction to this "if." Right. If an infringing file
- is found, right, at a CAS participating ISP, there's a notice
- 14 sent. Okay. So there's a bunch of things that sort of -- you
- know, we break that done. And one is, of course, the IP
- address. We've got to figure out if that IP address is in fact
- 17 a CAS -- a participating CAS ISP subscriber.
- The other is, have we found an infringing file? And
- 19 | there's a process by which steps 2 and 3 are joined to
- determine that, ah, that piece that I just found not only is a
- 21 piece of the file that was advertised in the torrent, it's a
- real piece, the verification checked, but also it's a piece of
- 23 an actual work.
- So putting steps 2 and 3 together allows the software
- 25 to make that inference and generate the -- you know, decide

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2237
 1
     that it's time to generate a notice.
 2
         By the way, were you able to examine the software that
 3
     implemented that step?
 4
         No.
               That step I never saw. I can only deduce what must
 5
     have happened. I was able to see the source code for steps
 6
     three and step four. I was able to identify those parts of the
 7
     software.
 8
               And it was really puzzling actually, because the two
 9
     databases that were used in these two steps appeared to be
10
     completely different. Okay.
11
               Now, I also was not provided with the schemas for
12
     these databases --
13
               MR. ZEBRAK: Objection, Your Honor.
14
               THE COURT: Sustained. Sustained.
15
               THE WITNESS: Okay. Sorry. I'm sorry, academics
16
     like to ramble. I apologize.
17
               MR. ZEBRAK: I move to strike.
18
               THE COURT: Ask another question.
19
               MR. BRODY: Yes, sir.
20
     BY MR. BRODY: (Continuing)
21
          What happens in this step?
22
         Can you clarify which step you're talking about?
23
         Step four.
     0.
24
          I -- oh, I think I described that in maybe too much
25
     detail. But to abbreviate that, if the software is able -- or
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	33448
	2328
1	THE COURT: Okay.
2	MR. ELKIN: Thank you, Your Honor.
3	THE COURT: All right, good. You all have a nice
4	weekend, and we'll see you on Monday morning.
5	MR. OPPENHEIM: Thank you, Your Honor.
6	MR. ELKIN: You too, Your Honor.
7	THE COURT: All right, we're in recess.
8	
9	
10	
11	
12	
13	CEDUTETCAME OF COURT DEPONDEDC
14	CERTIFICATE OF COURT REPORTERS
15	
16	We certify that the foregoing is a true and
17	accurate transcription of our stenographic notes.
18	
19	/s/ Norman B. Linnell
20	Norman B. Linnell, RPR, CM, VCE, FCRR
21	
22	/s/ Anneliese J. Thomson
23	Anneliese J. Thomson, RDR, CRR
24	
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2329 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division SONY MUSIC ENTERTAINMENT, et al.,: Plaintiffs, : Case No. 1:18-cv-950 -vs-COX COMMUNICATIONS, INC., et al.,: Defendants. -----: VOLUME 10 (A.M. Portion) TRIAL TRANSCRIPT December 16, 2019 Before: Liam O'Grady, USDC Judge And a Jury

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2341
         1
             them?
         2
                       MR. OPPENHEIM: Your Honor, I would ask that they
         3
             give us the list of numbers, allow us to have somebody review
         4
             them and see whether it's right or not, before the Court enters
         5
             them into evidence.
                       THE COURT: That's fine. Yeah, let's --
         6
                       MR. BUCHANAN: The number would be DX 3758.
         8
                       THE COURT: Just one big -- yeah, I'm not even sure
         9
             it was ever downloaded. Is it just digitally?
                       MR. BUCHANAN: Yes, we would move it that way, Your
09:15:04 10
        11
             Honor.
        12
                       THE COURT: Okay.
        13
                       MR. BUCHANAN: We agree to them digitally.
        14
                       THE COURT: Okay. Well, I'll rule on that once
        15
             plaintiffs have had an opportunity to look at it and make sure
        16
             what's in the exhibit. Okay.
        17
                       MR. BUCHANAN: Thank you, Your Honor.
        18
                       THE COURT: All right. Mr. Brody.
        19
                       MR. BRODY: I have two short things, Your Honor.
             First, Your Honor permitted us to tender a written proffer
09:15:27 20
        21
             regarding the Audible Magic spreadsheets.
        22
                       THE COURT: Yes, sir.
        23
                       MR. BRODY: So I was going to do that right now.
        24
                       THE COURT: Okay.
        25
                       MR. BRODY: Counsel.
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2342
         1
                       THE COURT: All right.
         2
                       MR. BRODY: Second, we have -- Mr. Zebrak gave me two
         3
             demonstratives that they plan to use, he plans to use with
         4
             Dr. Feamster. One of them is fine. The other one may be fine,
         5
             but I just wanted to flag an issue with respect to it. If I
             could tender the proposed demonstrative.
         6
         7
                       MR. ZEBRAK: I gave it to Joe, he's got it.
         8
                       MR. BRODY: Okay. And then I'm -- if I could also
         9
             tender slides 37 and 38 from Dr. Feamster's direct testimony.
                       Dr. Feamster, you should step out into the hall.
09:16:40 10
        11
                       NOTE: Dr. Feamster leaves the courtroom.
        12
                       MR. BRODY: The demonstrative slide that they
        13
             tendered is this one that says what MarkMonitor actually did,
        14
             and it's got the four boxes in it, all of them with black
        15
             typeface in them.
        16
                       THE COURT: Yes, sir.
        17
                       MR. BRODY: This looks like his slide. As you can
        18
             see from the two I tendered to you, it actually isn't one of
        19
             the slides that he put up.
09:17:21 20
                       I certainly have no objection to them putting this up
        21
             and asking him, isn't it true that this is what MarkMonitor did
        22
             and so on and so forth.
        23
                       What I'm concerned about is that there's going to be
        24
             some suggestion -- if you look at the one that looks most like
        25
             this, I guess I'd say, you'll see that the step 3 in the notice
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2343
         1
             to Cox box are shaded out on the slide that he used, and that's
         2
             because he was talking during that slide about steps 1 and 2.
         3
             And when he actually got to steps 3 and 4, the other stuff was
         4
             there.
         5
                       THE COURT: The highlights.
         6
                       MR. BRODY: So I have -- like I said, I have no
         7
             problem with them using the demonstrative to talk about what
         8
             they actually did, I just think there should not be any
         9
             suggestion that this represents what he put up, what he showed
             the jury, or that he was concealing anything from the jury.
09:18:12 10
        11
                       THE COURT: Okay.
        12
                       MR. ZEBRAK: Your Honor, I'm perplexed at this.
                                                                        This
        13
             is his --
        14
                       THE COURT: You, perplexed?
        15
                       MR. ZEBRAK: Well, I mean, counsel is not entitled to
        16
             dictate what fair demonstratives I use. It's his slide --
        17
                       THE COURT: He just doesn't want the jury confused
             about the fact that some of them are highlighted -- or some of
        18
        19
             them are bolded and some of them aren't.
09:18:41 20
                       So I'm going to allow you to use the demonstrative.
             I don't think it's confusing to the extent that as long as
        21
        22
             you're not representing that it is exactly the slide that Cox
        23
             presented, I think it's fine.
        24
                       MR. ZEBRAK: Thank you, Your Honor.
        25
                       THE COURT: Okay. Your exception is noted, Mr.
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2344
         1
             Brody.
         2
                       MR. BRODY: Thank you.
         3
                       THE COURT: All right. I saw Mr. Feamster here a
         4
             minute ago. You asked him to leave for a minute?
         5
                       All right. Anything else?
         6
                       MR. BRODY: Not from us, no.
                       THE COURT: Okay. Thank you.
         8
                       Joe, then let's get our jury, please.
         9
                       Come on up, Mr. Feamster, and take a seat.
                       NOTE: At this point the jury returns to the
09:19:41 10
        11
             courtroom; whereupon the case continues as follows:
        12
             JURY IN
        13
                       THE COURT: All right. Please have a seat.
        14
                       Good morning, ladies and gentlemen. Thank you for
        15
             making your way in on time again this morning. I hope you all
        16
             had a good weekend.
        17
                       Did you all heed my advice and not do any research or
        18
             investigation? All right.
        19
                       All right. Where are we? Mr. Zebrak, cross-
             examination, sir.
09:20:17 20
        2.1
                       MR. ZEBRAK: Yes, Your Honor. Thank you.
        22
                       THE COURT: Have you got what you need, Dr. Feamster?
        23
                       THE WITNESS: I think so. I just need a little
        24
             space.
                       THE COURT: Well, that's what--
        25
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2482
     lunch?
 1
 2
               MR. BUCHANAN: No, Your Honor.
               THE COURT: All right. Then we are in
 3
 4
     recess until 2:00.
 5
               NOTE: The morning portion of the proceedings on
 6
     December 16, 2019, is concluded.
 7
                     CERTIFICATE OF COURT REPORTERS
 8
 9
10
               We certify that the foregoing is a true and
          accurate transcription of our stenographic notes.
11
12
13
                            /s/ Norman B. Linnell
                         Norman B. Linnell, RPR, CM, VCE, FCRR
14
15
                           /s/ Anneliese J. Thomson
                         Anneliese J. Thomson, RDR, CRR
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	2934
UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division	
SONY MUSIC ENTERTAINMENT, et al.,: Plaintiffs, -vs- Case No. 1:18-cv-950 COX COMMUNICATIONS, INC., et al.,: Defendants. :	
VOLUME 12	
TRIAL TRANSCRIPT	
December 18, 2019	
Before: Liam O'Grady, USDC Judge	
And a Jury	

or sharing. In this case, we have evidence of both.

So what is that evidence? Recall Mr. Bahun, who worked for MarkMonitor. This is the gentleman who the FBI, the Department of Justice, and Homeland Security brings in to train their agents on peer-to-peer issues.

And as a company, MarkMonitor is used by some of the largest and most well-known companies in the world: movie studios, book publishers, Google, Apple, Nissan, Coca-Cola, banks, professional sports leagues. MarkMonitor is the gold standard when it comes to antipiracy, and its process is precise and meticulous.

MarkMonitor goes on to a peer-to-peer network. It downloads and confirms a file is infringing. It then collects evidence on users distributing that infringing file by connecting to a peer and beginning the download process. By downloading all of the information, that indicates that the peer is actively distributing the infringing file and how.

Once all of that is confirmed and documented,

MarkMonitor sends an infringement notice to the relevant ISP,

and in this case, that was Cox.

Mr. Bahun went through numerous data packages of evidence, and ultimately, as you saw, all of that data came together to demonstrate why MarkMonitor's evidence collection process worked.

And you will recall that Ms. Frederiksen-Cross

09:21:36 20

09:20:56 10

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2945
         1
             testified as a technology expert. Now, she has spent a
         2
             lifetime looking under the hood at real systems in the real
         3
             world, and she testified that she reviewed the MarkMonitor
         4
             process, the MarkMonitor and Audible Magic source code, and the
         5
             evidence collected in the case, among other things, and her
         6
             conclusions were clear.
         7
                       She determined that the MarkMonitor system accurately
         8
             detected peers that are copying and distributing the
         9
             plaintiffs' copyrighted works, and that it prepares and sends
             accurate notices about that infringement activity that it
09:22:27 10
        11
             detects.
        12
                       During the course of Mr. Bahun's and
        13
             Ms. Frederiksen-Cross's testimony, they were asked about a
        14
             couple of different data fields that looked like it had certain
        15
             hashes that had two different recordings associated with them.
        16
             Do not be misled. These are litigation games. Cox is
        17
             desperate to find a glitch, but it can't.
        18
                       You may recall that one of them was a file mislabeled
        19
             by a user as a Taylor Swift track, when Audible Magic had
09:23:02 20
             reported that, in fact, it was a Lady Gaga song. We then
             played the song in court, and lo and behold, it was Lady Gaga,
        21
        22
             "Poker Face." That was one of the three examples.
        23
                       That is no different than somebody putting the Lady
        24
             Gaga CD in the Taylor Swift CD case. This is not an error.
        25
             Notably, not a single Cox witness, fact or expert, testified at
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3034 1 send this back to them. 2 And hopefully this is just one of these initial 3 gathering-of-information type questions, but we will know that 4 soon enough. 5 All right. Then thank you all for assembling. 6 And we're in recess until we need to get together 7 again. Thank you. 8 NOTE: At this point a recess is taken; whereupon no further matters are heard and the December 18, 2019, portion of 9 10 the case is concluded. 11 12 13 CERTIFICATE OF COURT REPORTERS 14 15 16 We certify that the foregoing is a true and accurate transcription of our stenographic notes. 17 18 19 /s/ Norman B. Linnell Norman B. Linnell, RPR, CM, VCE, FCRR 20 2.1 22 /s/ Anneliese J. Thomson Anneliese J. Thomson, RDR, CRR 23 24 25